

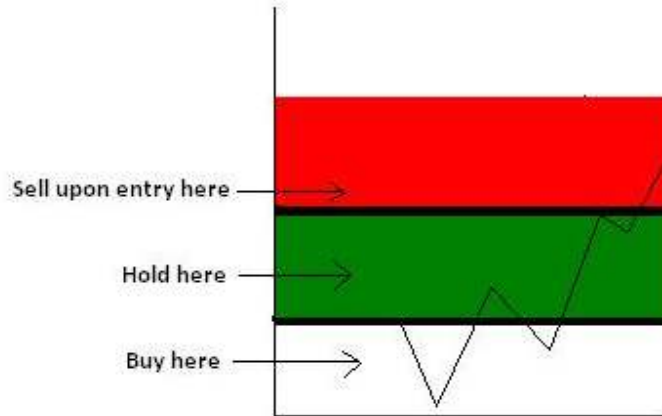
# Andalucia

Cairo 27/9/2012,

Dear Valued Investor,

It has been a very interesting quarter, where our outlook for a market rally on “perceived” stability started materializing. You should find your portfolio clearly reflecting this when compared to your statement 3 months ago.

To go back to our original plan, the graph below depicts it in a simple and easy to understand format. Our plan was to buy when stock prices are undervalued (white zone), Stocks are now within fair value (green zone), and our plan is to exit when stocks are in overvalued (red zone). When a rally, such as the one we are currently seeing happens, a feeling of euphoria overtakes the market in its final throes which causes prices to overshoot their fair values. How far will the market go within the red zone and how long it will stay there is a question for the speculators. As serious investors, we do not intend to wait and see. As soon as prices are in the red zone, we will exit promptly.



We cannot anticipate the exact time frame in which the market will reach this point, but we will not be surprised if it is within this quarter (i.e. before the end of the year).

Upon exit, we will ask to have one-on-one meetings with investors to plan the next phase of our long term investment plan that is tailored to each investor’s situation. Please be on the lookout for such communication.

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Finally, I will be personally available to answer any questions/comments starting Monday October 8<sup>th</sup> either by email or phone. Your contributions are more than welcomed.

Thank you and best regards,  
**Mohamed Hawary**



**Managing Director**  
**Andalucia Financial Consultancy and Investment**